



GENERAL STUDIES

DATE	SUBJECT	ACTIVITY
INTRO BUSINESS STUDIES		
Main topic aspects of marketing chapter 5		
29 June 2020	Intro EBM	Markerting feasibility
		Understand the lebelling strategies
		Define branding,trade marks
		Do activity.5.13 page 82
30 June 2020	Intro EBM	Understand different types of branding
		Explain after sales service
		Do individual activity 5.14 p 85
01 July 2020	Intro EBM	Distribution channels
		Understand types of distribution channels
		Do activity 5.15 page 85
02 July 2020	Intro EBM	Understand what is locality
		Competition area
		Layout
		Do case study 5.1 p87t
03 July 2020	Intro EBM	Define the pricing techniques
		Marketing approach
		Pricing strategies
		Customers attitudes
		Do activity 5.12